

2018 – 2019 AASC EDUCATION CALENDAR



The Apartment Association of Southern Colorado (AASC) is a hub for Property Management Education and believes in the importance and impact that continuing education has on a career. Our industry is dynamic and always changing – the best way to stay ahead and keep the competitive advantage is to keep yourself well educated and knowledgeable about industry trends, practices, technology, legislation and more!

This course is approved by DORA for Real Estate CEC Credits

This course is not held at the AASC Office

COURSE/SEMINAR TITLE	DATE & TIME	COST	RECOMMENDED FOR
AUGUST 2018			
Basic Fair Housing*	August 21, 2018 1PM – 4PM	\$50	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner
Fair Housing & Beyond (Pueblo)**	August 22, 2018 1PM – 4PM	\$40	Community Management, Leasing, Maintenance, Portfolio Supervisor, & Supplier Partner
Sustainability Factors & Environmental Awareness	August 28, 2018 9AM – 10AM	\$40	Community Management, Portfolio Supervisor, & Supplier Partner
Independent Rental Owners Forum: Market Insights	August 28, 2018 11:30AM – 1PM	FREE	IROs
SEPTEMBER 2018			
O&M Asbestos Certification	September 5 – 6, 2018	2hr - \$125 4hr - \$175 16hr - \$285	Community Management, Maintenance, & Supplier Partner
Lease Like a Rockstar!	September 18, 2018 9AM – 12PM	\$50	Leasing
Achieving Your Potential: Boost Your Curve – Discovering Your Best Self **PERSONAL EFFECTIVENESS CERTIFICATE** **LEADERSHIP DEVELOPMENT CERTIFICATE**	September 19, 2018 9AM – 12PM	\$75 – Individual Session \$225 – Certificate Program	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner
4hr Lead Base Paint Refresher	September 20, 2018	\$195	Community Management, Maintenance, & Supplier Partner
Advanced Fair Housing*	September 25, 2018	\$75	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner

REGISTER FOR ALL AASC CLASSES AT WWW.AASCHO.ORG

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OCTOBER 2018

COURSE/SEMINAR TITLE	DATE & TIME	COST	RECOMMENDED FOR
Certificate for Apartment Maintenance Technician (CAMT): Interior/Exterior Maintenance	October 2, 9, 23, 30, November 6, & 13 8AM – 5PM EACH DAY	\$850 – Full Credential \$175 – Individual Module	Maintenance
Certificate for Apartment Maintenance Technician (CAMT): Interior/Exterior Maintenance	October 9, 2018 8AM – 5PM	\$175 – Individual Module	Maintenance
Evictions & Collections 101	October 10, 2018 1PM – 4PM	\$40	Community Management, Leasing, Portfolio Supervisor, & IROs
Achieving Your Potential: Showing Up – Understanding Emotional Intelligence & Motivational Needs **PERSONAL EFFECTIVENESS CERTIFICATE**	October 17, 2018 9AM – 12PM	\$75 – Individual Session \$225 – Certificate Program	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner
Certificate for Apartment Maintenance Technician (CAMT): Electrical & Appliance Repair	October 23, 2018 8AM – 5PM	\$175 – Individual Module	Maintenance
Achieving Your Potential: Go Get It – Creating Circumstances of Opportunity **PERSONAL EFFECTIVENESS CERTIFICATE**	October 24, 2018 9AM – 12PM	\$75 – Individual Session \$225 – Certificate Program	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner
Leasing Boot Camp (Pueblo)**	October 24, 2018 12PM – 3:30PM	\$50	Leasing
Certificate for Apartment Maintenance Technician (CAMT): Heating Systems Maintenance & Repair	October 30, 2018 8AM – 5PM	\$175 – Individual Module	Maintenance
Independent Rental Owners Forum	October 31, 2018 11:30AM – 1PM	FREE	IROs

NOVEMBER 2018

Certificate for Apartment Maintenance Technician (CAMT): HVAC/Air Conditioning Maintenance & Repair	November 6, 2018 8AM – 5PM	\$175 – Individual Module	Maintenance
P.A.C.E – Time Management	November 7, 2018 9AM – 2PM	\$75	Community Management & Portfolio Supervisor
Certificate for Apartment Maintenance Technician (CAMT): Plumbing Maintenance & Repair	November 13, 2018 8AM – 5PM	\$175 – Individual Module	Maintenance
Legal Handbook	November 15, 2018 1PM – 4PM	\$135 - Attendee & Book \$45 – Attendee (NO BOOK)	Community Management, Leasing, Portfolio Supervisor, & IROs

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DECEMBER 2018

COURSE/SEMINAR TITLE	DATE & TIME	COST	RECOMMENDED FOR
Leasing Boot Camp	December 5, 2018 9AM – 2PM	\$75	Leasing
Achieving Your Potential: Managing by Motivation – Leading the Individual **LEADERSHIP DEVELOPMENT CERTIFICATE**	December 13, 2018 9AM – 12PM	\$75 – Individual Session \$225 – Certificate Program	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner

JANUARY 2019

8hr Lead Base Paint RRP Certification	January 15, 2019 8AM – 5PM	\$280	Community Management, Maintenance, & Supplier Partner
Fort Carson 101	January 22, 2019 9AM – 11AM	\$40	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner
Achieving Your Potential: The Success Culture – Leading Teams **LEADERSHIP DEVELOPMENT CERTIFICATE**	January 23, 2019 9AM – 12PM	\$75 – Individual Session \$225 – Certificate Program	Community Management, Leasing, Maintenance, Portfolio Supervisor, & IROs
Basic Fair Housing*	January 24, 2019 1PM – 4PM	\$50	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner
Independent Rental Owners Forum	January 29, 2019 11:30AM – 1PM	FREE	IROs

FEBRUARY 2019

Certified Apartment Manager (CAM) & Certified Apartment Supplier (CAS)	February 7, 12, 14, 19, 21, 26, 28 8AM – 5PM EACH DAY	\$850	Community Management & Portfolio Supervisor
Lease Like a Rockstar!	February 20, 2019 9AM – 11AM	\$50	Leasing

MARCH 2019

National Apartment Leasing Professional (NALP)	March 5 – 7 8AM – 5PM EACH DAY	\$400	Leasing
O&M Asbestos Certification	March 12 – 13, 2019	2hr - \$125 4hr - \$175 16hr - \$285	Community Management, Maintenance, & Supplier Partner
Advanced Fair Housing*	March 19, 2019	\$75	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner

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APRIL 2019

COURSE/SEMINAR TITLE	DATE & TIME	COST	RECOMMENDED FOR
Certified Pool Operator (CPO) Course	April 10 – 11, 2019 9AM – 5PM BOTH DAYS	\$275	Maintenance & Supplier Partner
Effectively Managing Your Ratings, Reviews, & Social Media	April 17, 2019 9AM – 11AM	\$40	Community Management, Leasing, Portfolio Supervisor, IROs & Supplier Partner

MAY 2019

Certified Pool Operator (CPO) Course	May 8 - 9, 2019 9AM – 5PM BOTH DAYS	\$275	Maintenance & Supplier Partner
Leasing Boot Camp	May 21, 2019 9AM – 2PM	\$75	Leasing
Certified Pool Operator (CPO) Course	May 22 - 23, 2019 9AM – 5PM BOTH DAYS	\$275	Maintenance & Supplier Partner

JUNE 2019

Certified Pool Operator (CPO) Course	June 5 - 6, 2019 9AM – 5PM BOTH DAYS	\$275	Maintenance & Supplier Partner
Legal Handbook	June 13, 2019 1PM – 4PM	\$135 - Attendee & Book \$45 - Attendee (NO BOOK)	Community Management, Leasing, Portfolio Supervisor, & IROs

JULY 2019

Colorado Notary Training		\$50	Community Management, Leasing, Maintenance, Portfolio Supervisor, IROs & Supplier Partner
8hr Lead Base Paint RRP Certification		\$280	Community Management, Maintenance, & Supplier Partner

-FOR 2019 EDUCATION PRICING, PLEASE REFER TO THE PREVIOUS YEAR COSTS ABOVE-

INTERESTED IN SAVING ON TRAINING FOR YOUR STAFF!?
UNLIMITED SEMINARS. UNLIMITED STAFF. ONE PRICE.

SIGN UP FOR AN EDUCATION PACKAGE BY PROPERTY OR MANAGEMENT COMPANY TO SEND ALL OF YOUR STAFF TO ALMOST EVERY AASC CLASS FOR FREE! GO TO WWW.AASCHO.ORG/EDUCATION-PACKAGES FOR PRICING & TO SIGN A CONTRACT TODAY!

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